

# An Access to affordable Storage Area Network over Ethernet

- The birth of AoE enabler



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SATA RAID over Ethernet  
AoE 802.3.1B AoE  
enabler  
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# Outlines

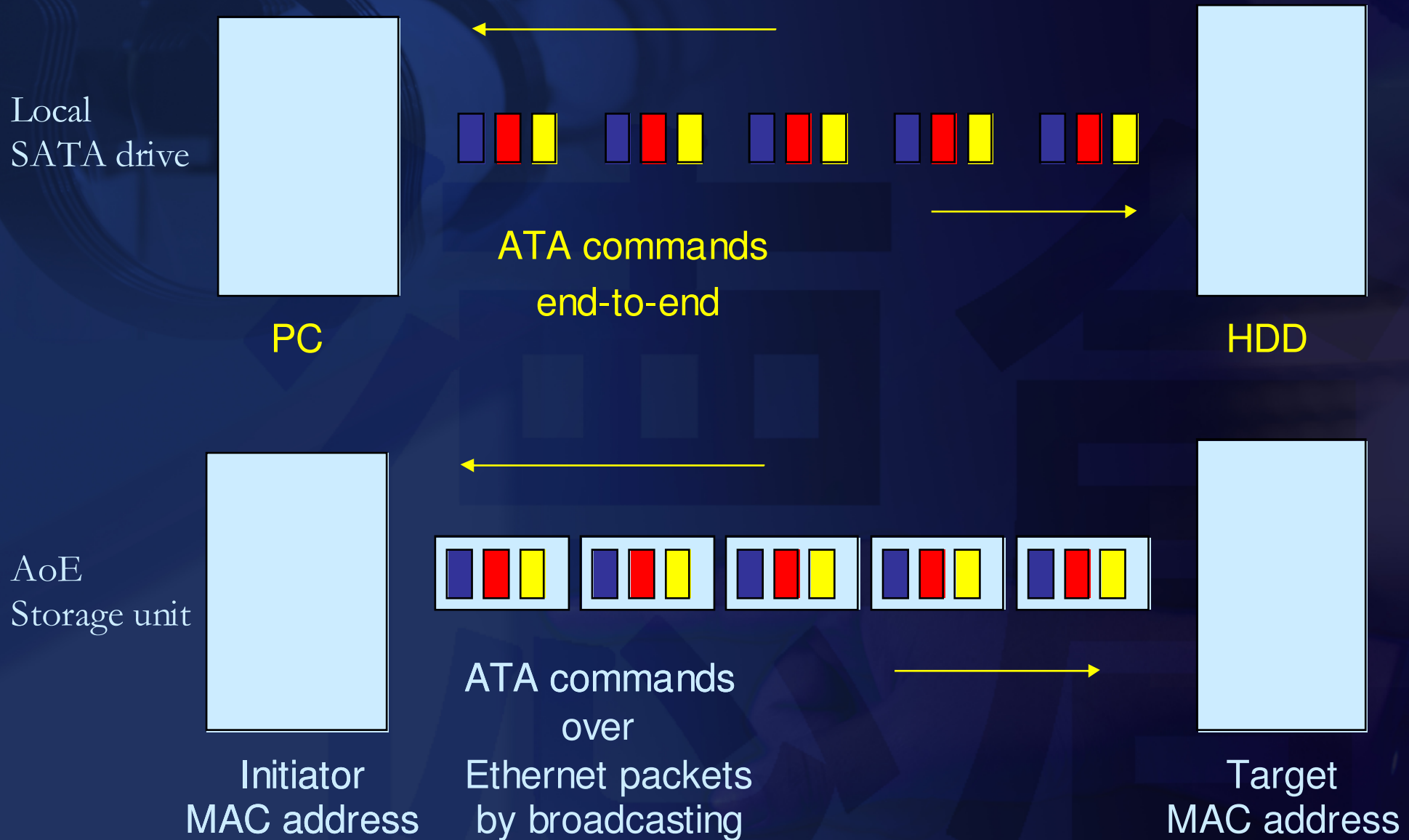
- What is AoE all about?
- Advantages vs Disadvantages
- Our approaches and viewpoints
- Introducing AoE enabler
- Why AoE enabler



# What is AoE

- ATA over Ethernet protocol
- A SAN technology
- Networked block storage
- CORAID is the pioneer of AoE
- World's first SoC done by Layerwalker
- Utilized standard MAC header of IEEE 802.3 Ethernet frames
- No TCP/IP
- Native in Linux kernel 2.6.11 or later

# How AoE works?





# Who wants AoE?

- Consumer/professional
  - AoE enabler + eSATA external hard drives
  - 50Mbps access performance
  - ease of use, like USB or 1394 drives
- SOHO/SMB
  - RAID over Ethernet
  - Shared storage for server pool
  - Shared storage for workstations
  - Nearline storage

# Advantages of AoE

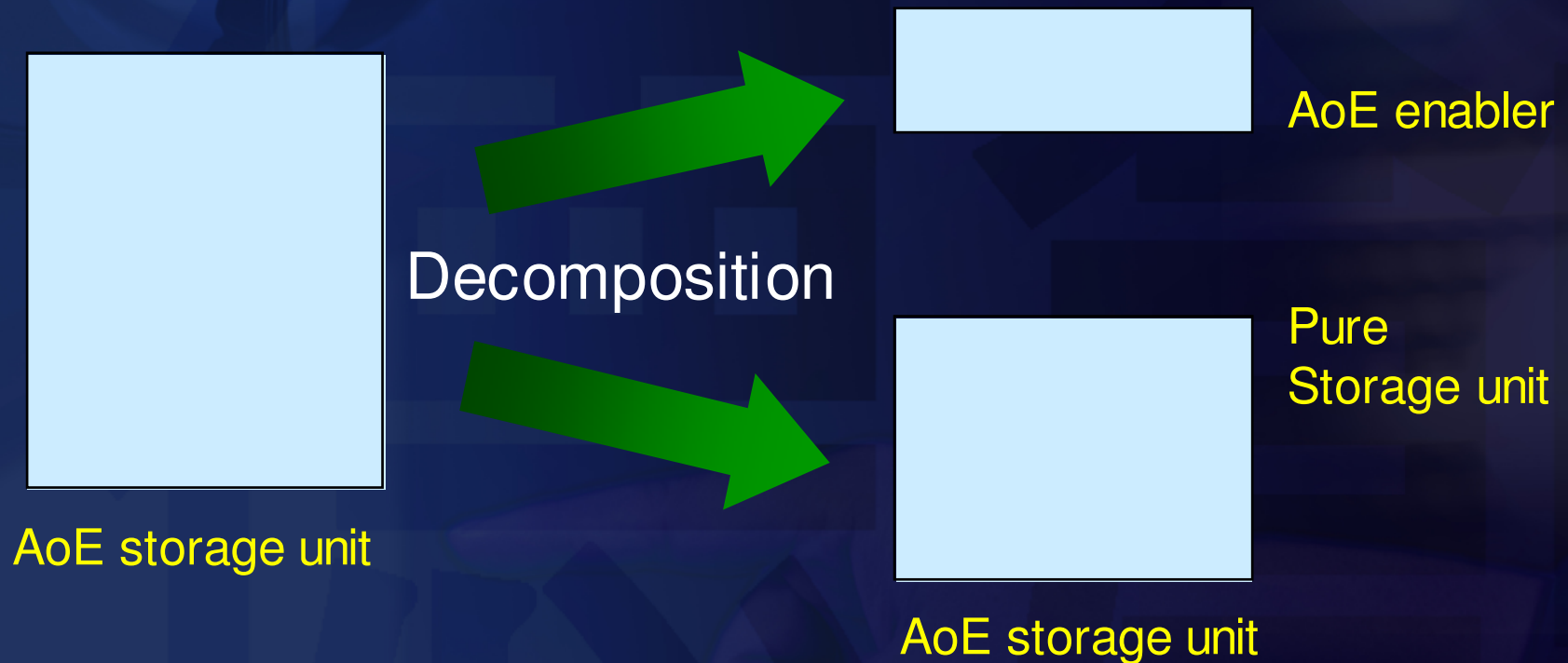
- H/W Cost
  - SATA HDD
  - SAN
- Infrastructure cost
  - Extra cost of GbE network is 0
- Efficiency of performance & easy config
  - No TCP/IP
  - Less complex of packets

# Disadvantages of AoE

- Very limited H/W solutions available
  - Coraid EtherDrive
  - DIY a Linux machine
- High cost 3rd-party drivers
- Lack of affordable commercial SAN FS
  - Without SAN FS, write access is constrained to single use at a time to avoid conflict
- SW, H/W Service providers are difficult to enter the market
  - Number of platforms in SMB segment is small
  - Few consumer applications

# Concept of AoE enabler

The current major problem is lack of choice  
Embedded AoE storage means complex and expensive



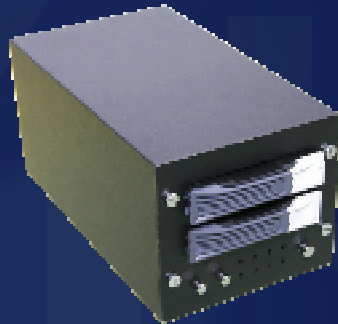


# Concept of AoE enabler

AoE enabler brings down the entrance barrier and brings up competition



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AoE enabler

Recomposition

Solution A

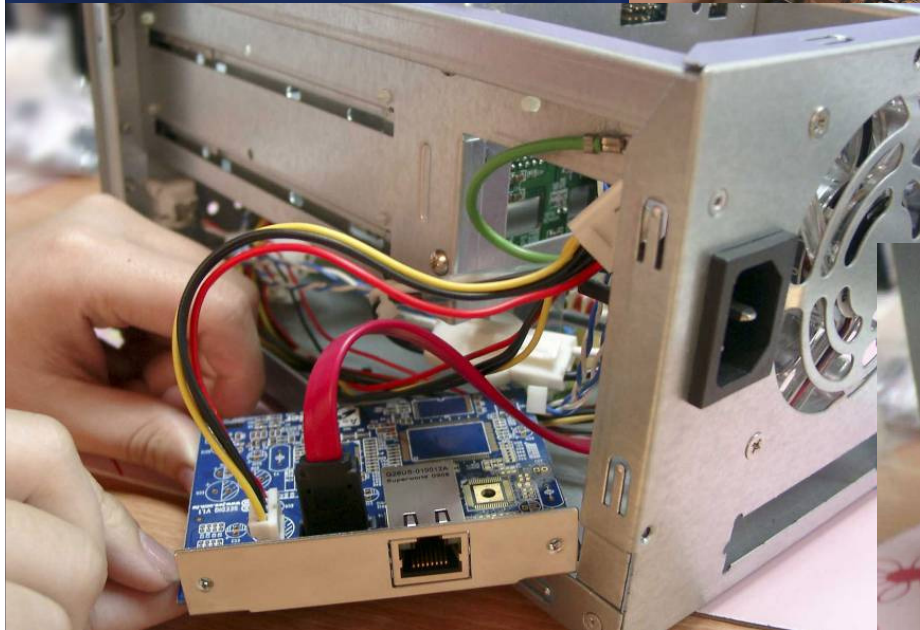
Solution B

Solution C

Value Added  
Design

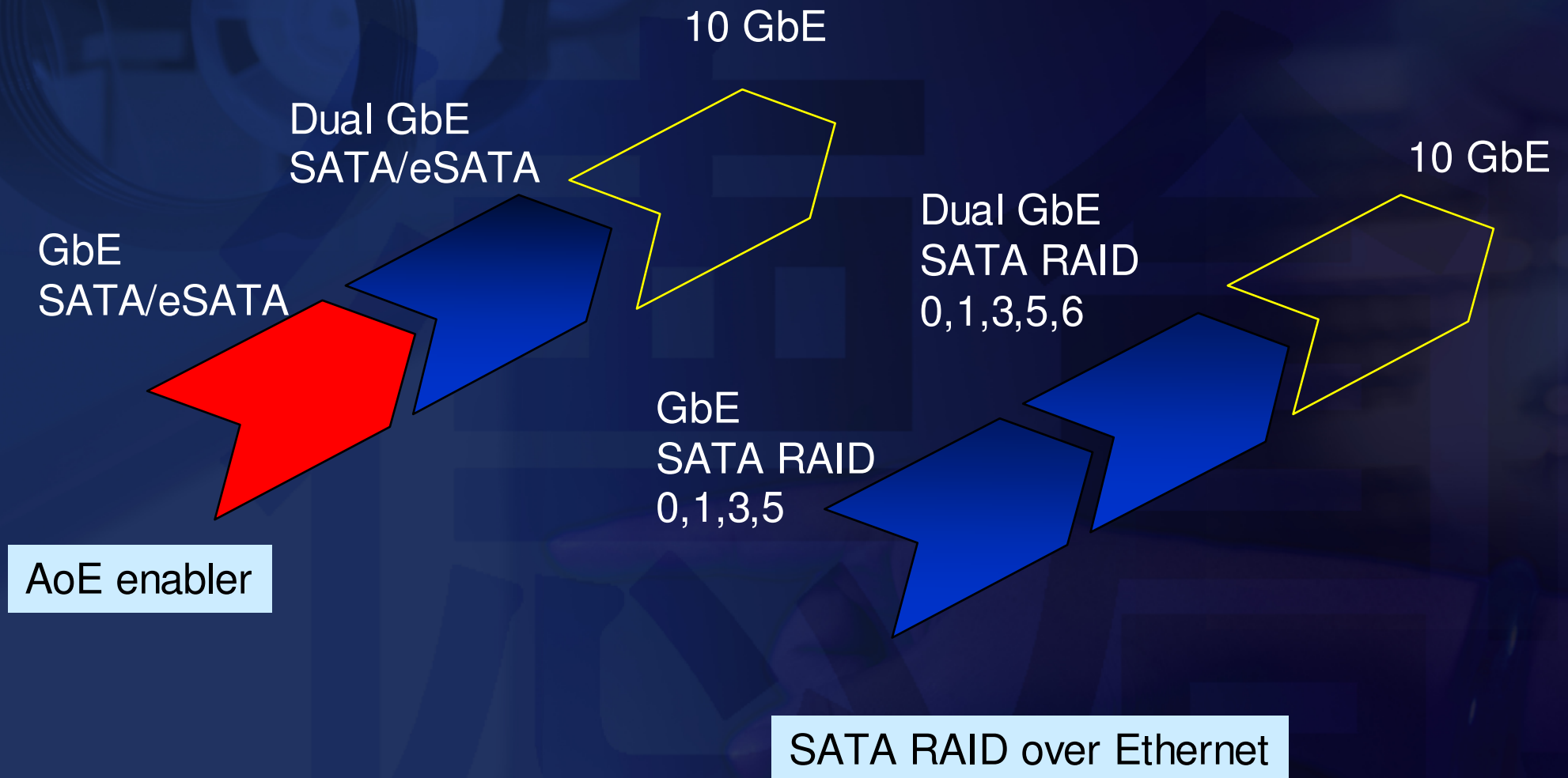
New AoE solutions developing

# Quick Installation





# Roadmap of AoE enabler

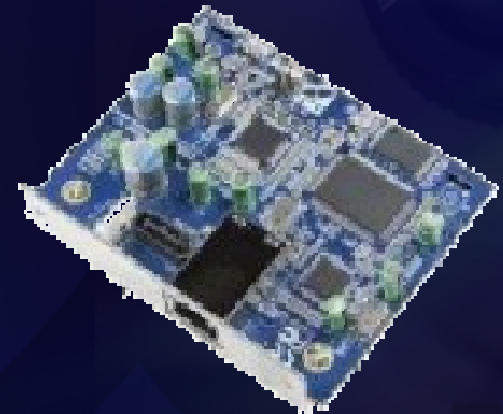


# AoE enabler

- Project code name: SEEDIQ internal, SEEDIQ external
- Function: converting a SATA HDD into a single port AoE storage
- Interface:
  - SATA or eSATA x1
  - Giga Ethernet x 1
- OS supporting: Linux, XP/Vista, Mac OS



# SEEDIQ internal



- Compact size with a standard centronic bracket
- Giga Ethernet
- Compatible with SATA I and SATA II
- SATA RAID management tool over Ethernet is possible
- Quick implementation of AoE products by exist enclosures.

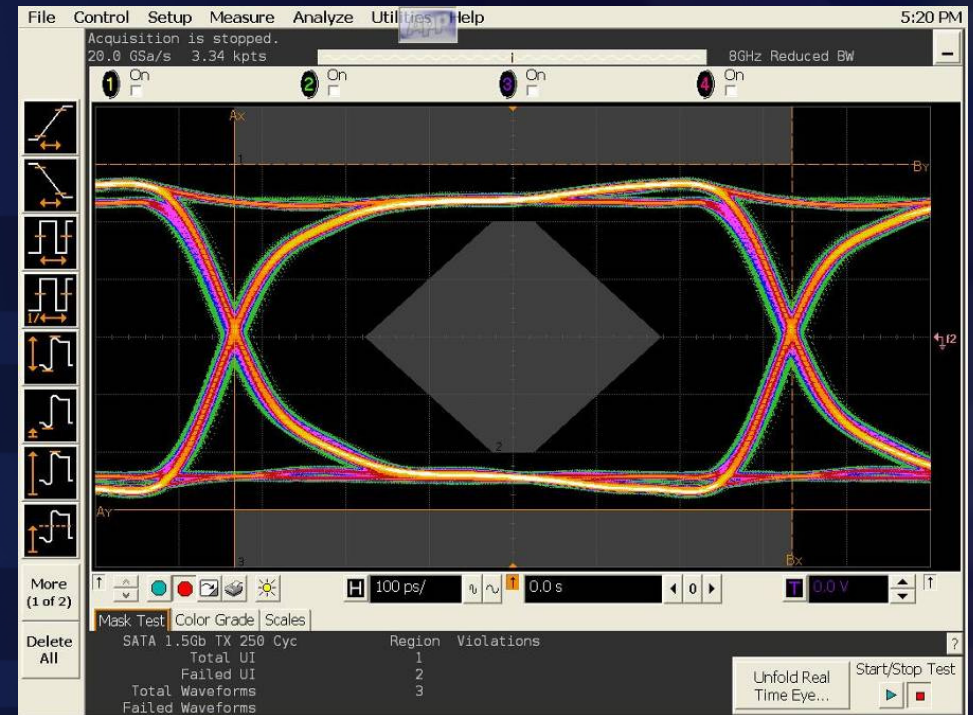
# SEEDIQ external



- Compact fan-less metal housing
- Giga Ethernet
- Compatible with eSATA HDD or RAID
- SATA RAID management tool over Ethernet is possible
- Upgrade a DAS to an SAN unit in minimum cost
- Running an eSATA portable HDD with a notebook without eSATA port

# Why AoE enabler?

- Time to market !!!
- Design Completeness
- Modularized subunit
- Compact and little impact to integration
- High quality of design and build



# Why JWE?

- Friendly expert and maniac of AoE storage applications
- Engineering capabilities on H/W and S/W
- Quality management from design to production
- Manufacturing resource in Taiwan and China



# Thanks

Thanks for your interested on AoE enabler

For more information,  
welcome to check our web site at

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