

Please honor our <u>news embargo</u>
until 8:00 am Eastern Time on
Thursday, October 15, 2015
Thank you!



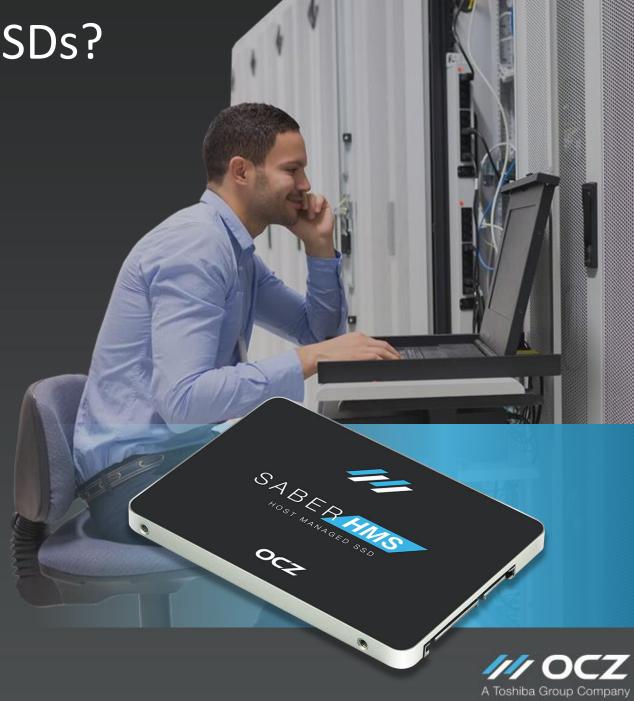
What are Host-Managed SSDs?

The Technology:

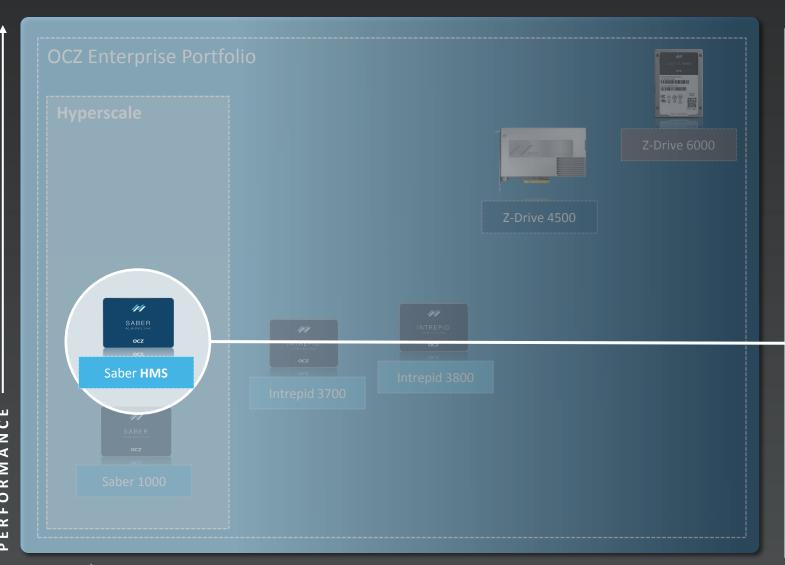
- Allows host control of SSD background processing tasks
- Enables system-level orchestration of these tasks to increase overall performance

Benefit:

 Obtain consistent latency and predictable performance



What is Saber HMS?



New firmware enabling HMS control in Saber 1000 SSDs

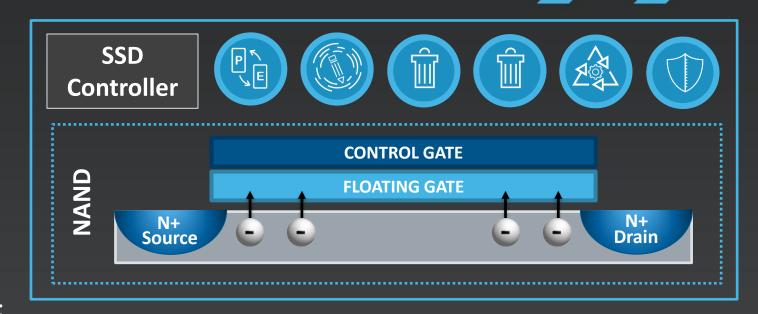
HMS controls exposed to the host via APIs that integrate into the software stack

HMS APIs allow the host to tightly manage SSD background tasks for obtaining consistent SSD latency

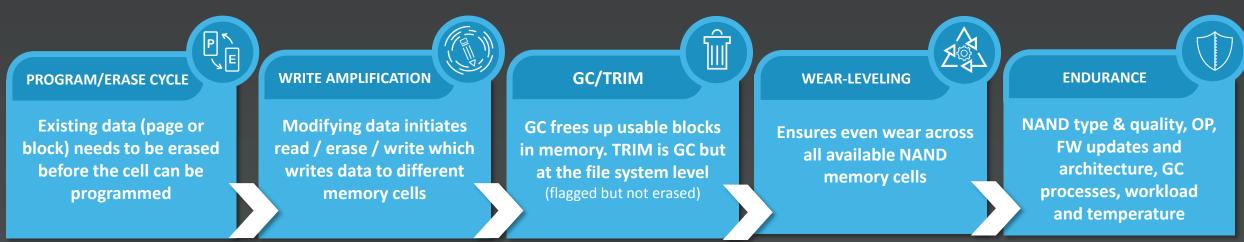
COST / ENDURANCE

Anatomy of an SSD

SSDs store data in flash memory chips and need specific housekeeping to maintain performance and endurance



SSDs are heavily influenced by several factors:





What Problem Does **HMS** Solve?



BEFORE

AFTER

- Internal housekeeping processes tax the IO response of SSDs performance and latency
- Hosts have no visibility to these processes and therefore cannot mitigate them

- Allow consistent and predictable latency
- In a pool of SSDs housekeeping processes can be orchestrated across the pool such that housekeeping will not affect IO





HMS Benefits

Consistent Latency

- Very important feature for enterprise applications requiring consistent latency
- Examples include modern data bases, online trading, real time bidding



Higher Application SLA

- Optimized house-keeping adds predictability of storage IOPS when needed
- Added performance can be monetized via SLA terms



Boost Storage System Efficiency

- Allows Server/Storage
 OEMs to optimize and
 tailor the background tasks
 around their workloads
- Certain workloads may realize significant performance increases





Product Highlights

USES:

Enable Performance and Latency Improvements

SPECS:

Saber is the 1st OCZ SSD to support HMS controls

SATA 6Gb/s 2.5" x 7mm

480GB and 960GB

Read-Intensive and Latency-Sensitive Applications



SABER HMS
HOST MANAGED SSD

OCZ

DEVELOPMENT MATERIALS:

HMS Software Library

Programmer's Guide

Reference Design





Competitive Landscape



New frontier for SSDs - No current SATA competitors

- Other SSD vendors currently working on HMS solutions
- Standards body adoption for SATA, SAS and NVMe based products
 - T10 Technical Committee
 - T13 Technical Committee
 - NVMe Technical Committee
- Initiative referred to as "Storage Intelligence"

OCZ/Toshiba gain early mindshare



Storage/server OEMs

All-flash/hybrid arrays

Hyperconverged, softwaredefined storage systems

Hyperscale data centers

Targets customers
who are already optimizing
their software for storage,
or would like to start doing
that work going forward.

HMS Provides another tool for them to work with

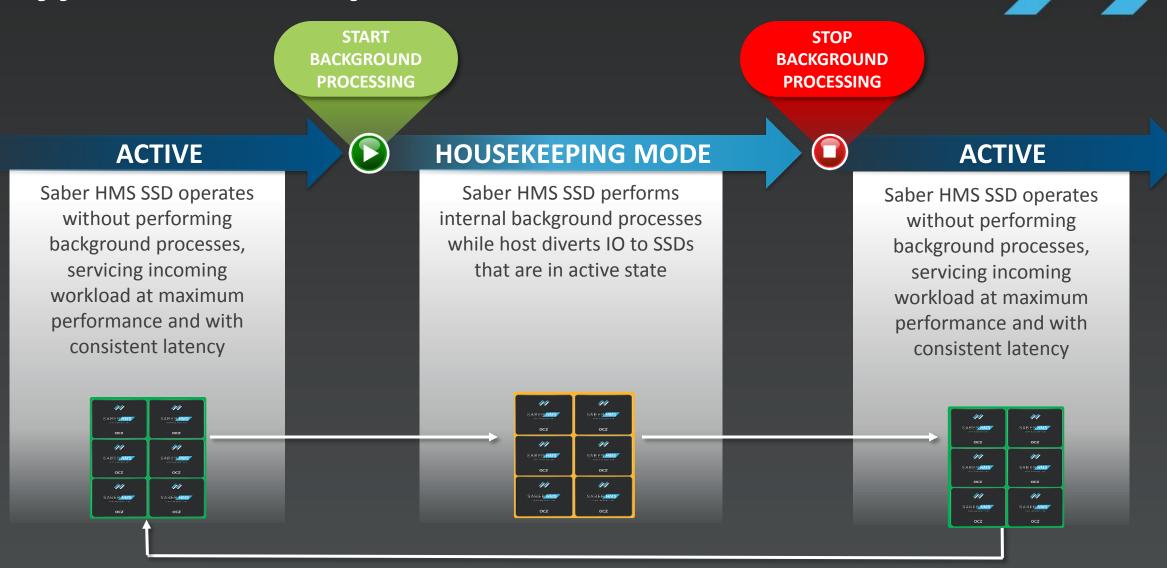
Customer Profile and Applications

Sample Workloads

- 1. High-Frequency Trading Real-Time Bidding (RTB)
- 2. Virtual Desktop
 Infrastructure (VDI)
- 3. OnLine Transaction Processing (OLTP)
- 4. Scale-out applications



Typical HMS Implementation



Round Robin Transition: One group in housekeeping while others are active



Saber HMS Pricing & Availability



Pricing (MSRP):

Capacity	Saber 1000	Saber 1000 HMS
480GB	\$370	\$370
960GB	\$713	\$713

^{*}Saber 1000 HMS Ships in bulk packaging to volume partners

Partners:

 OCZ is available for supporting volume development partners, and Saber 1000 HMS will be available through normal sales channels in bulk

Warranty:

• 5-year enterprise warranty or the average P/E count across the Saber 1000 SSD, whichever occurs first

Product Availability:

November 2015





Saber HMS Summary

Product:

- APIs to control primitives including source code for customer modifications
- Programmer's Guide & Reference Design to support customer development of their platform

Primary Target:

- Storage/server OEMs
- Hyperscale data centers
- Software-defined storage vendors

Opportunity:

- Superior performance consistency and latency
- OCZ first to market with SATA-based product
- HMS initiative driven to T10 / T13 committees (Toshiba / OCZ participation)
- OEM play early adopter credible technology





Questions? Please honor the news embargo!

Thank you,



